

# INTERNATIONAL INTELLECTUAL PROPERTY ALLIANCE

## 2005 SPECIAL 301

### SPECIAL MENTION

#### VIETNAM

Vietnam is still in the midst of its WTO accession negotiations, with the stated goal of achieving membership in 2005. Draft copyright legislation has been released and review of the legislation is underway. The U.S. government must ensure that this legislation provides the high standards of intellectual property protection required under the U.S.-Vietnam Bilateral Trade Agreement and the TRIPS Agreement, if Vietnam is to accede to the WTO. Vietnam should also fully implement the WIPO "Internet" Treaties.

Vietnam is a country of concern given the possible migration to its territory of optical disc and cartridge manufacturing facilities engaged in illegal activities. IIPA reports that there are four optical disc plants located in the country, comprising twelve production lines, capable of producing up to 42 million discs per year. This massive production capacity makes the adoption of optical disc regulations rather pressing. Entertainment software companies have found Vietnamese-sourced pirate products in several Asian countries, Canada, the Czech Republic, and Poland. It is believed that organized criminal syndicates are also involved in piracy operations. CD-burning operations also exist in the country, with pirated PC games being sourced from cracked versions made available through the Internet. Piracy is also widespread in Internet cafés.

Vietnam also suffers from blatant and widespread book piracy, in the form of illegal reprints and photocopies. These are distributed in a variety of venues, from government-owned bookshops to roadside stalls. The English language teaching market is among the hardest hit. More than 90% of this market (private-sector education and universities) is supplied by unauthorized reprints and adaptations. These are published by entrepreneurs using the licenses of state-sector publishers, such as those of the Ministry of Youth and the General Publishing House of Ho Chi Minh City, and distributed through the mainstream state bookshops. Copies of such books also flow to Cambodia, supplying a similar proportion of the market there. Government publishing houses could help reduce piracy in the English language teaching sector by ensuring that they lend their names and ISBN numbers only to works for which they have documented proof of legitimacy (mainstream bookshops require this information in order to make inventory decisions).

Software piracy is rampant in Vietnam. In fact, the software piracy rate in Vietnam in 2003 was 92%, putting Vietnam at the top of the chart with China. By comparison, the average software piracy rate in Asia in 2003 was 53% and the average worldwide piracy rate was 36%. Vietnam does not currently have adequate legal tools to fight software piracy effectively in its different forms, the most damaging of which is corporate end user piracy. Moreover, Vietnam has done little to use what administrative authority it does have to fight against software piracy. BSA provided some enforcement training to authorities in 2004 and will continue this training in 2005. Necessary legislative changes include the introduction of criminal penalties against corporate end user piracy and the introduction of statutory damages.

We call upon Vietnam to significantly improve its enforcement against copyright piracy.